



MARYLAND STATE BAR ASSOCIATION FINANCIAL MANAGEMENT TABLE OF CONTENTS

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ABA Law Practice Management, April-May 2008
- “Law Firm Billing Practices” 5 pages
Maryland Bar Journal, May-June 2001
- Mind Your Own Business!
How to Increase Productivity and Bill More Time 4 pages
ABA Law Practice Magazine, March 2008
- “Mining Time by 10ths:
How to Increase Productivity and Bill More Time” 4 pages
ABA Law Practice Magazine, March 2008
- “Shake Big Savings from Small Practice Management Ideas” 3 pages
GPSolo Magazine, April-May 2009
- “Technology and the Hourly Billing Challenge” 21 pages
Supplemental Article:
“10 Critical Issues for the Legal Profession”
LAWPRO Magazine, Summer 2008
- “The Financial Numbers all Lawyers
(and Managing Partners) should be Seeing” 6 pages
Supplemental Article:
“10 Critical Issues for the Legal Profession”
LAWPRO Magazine, Summer 2008
- “Tips For Making Your Firm More Prosperous” 3 pages
ABA Law Practice Magazine, March 2008

ADDITIONAL WEB RESOURCES

- “Show Me the Money: Taking your Firms Financial Pulse” 26 Pages

Originally in *MSBA Bar Bulletin*

[Where There’s Manure, There’s a Pony: Surviving \(and even thriving\) in These Tough Economic Times](#)

[Collection Forms](#)

[Fiscal Aerobics: Tips to Improve Your Financial Fitness](#)

Partnership Checklist
The Process of Billing and Collecting